Ᾰ ᖷ Ᾰ ᵴ

2024

ﻳﺮ M `E~

[illegible]	[illegible]	[illegible]
[illegible]		
[illegible]	[illegible] 199[illegible]	[illegible] 199[illegible]
	0371-86506868	0371-86506868
[illegible]	0371-86506767	0371-86506767
[illegible]	autobio@autobio.com.cn	autobio@autobio.com.cn

2 [illegible]:

[illegible] "C [illegible]" "C27 [illegible]" [illegible]

[illegible] IVD In Vitro Diagnostic [illegible]

[illegible] 2024 kalorama [illegible] The Worldwide Market for In Vitro Diagnostic (IVD) Tests,17th Edition [illegible] 2024 [illegible] 1092 [illegible] 49 [illegible] 1043 [illegible] IVD [illegible]

ك ٧ ش . . ش ٧ 40% ٲ ع ٧ ₹ غ ؤ

r AI ↑ ° ض ٧ ٧ 10% CAGR 9.8% ج ٧ ٲ

ش ـ ج ° ٧ 65% غ . ▼ ▲ غ IVD ش

٧ 20% CAGR 5.2%

ك ᑎ ض ٩ ـ ڼ r ش ٤ “ . ” ڻ ل

ڼ r ش ڻ IVD ٤ ٧ ج IVD ف ج ف №

ل ض ھ

ﺦ 2023 ٧ 57.3% ش م 2024 ~ ٢

170 ـ ″Ḥ ~ ٢ 99 ـ ″Ḥ ~ ٢ 160 ـ ″Ḥ

45 ـ ″Ḥ ج ف ش ج ٧ ج ~ ٢ ڑ ڑ

ل ض ڼ ن r ش ٧ № ش م ٤ ٲ ٲ ٥ ₡ Ṣ

CRISPR غ ٧ ˜ №

№ ش ٢ 13.4% ڼ ᵋ r ض ٧

500 ″Ḥ ٢

ᑎ ج r ش

ج r ɢ 20 80 ٩ ڑ ڼ

ج ڼ ᑎ ṗ ٥ ᵒᵒ ل ش №r

ᑕ ك غ ٦ ▯ ٧ ₹ ٱ ش غ ڎ ڙ

ٲ ض . ؤ № r № D ج ṗ ٥

غ ٧ ج ᵒᵒ ᵒᵒ ج ⌠ ج ▯ ؤ № ٥ ٩

2023 ج r ش ⌠ 1185 ـ ″Ḥ 2024 ج r ش

1200 ـ ″Ḥ ج ṗ ã ī ٧ ٢ ‰ ٧

r Ψ ▯ ج IVD ش ٲ ⌠ ᑎ

ڎ ٥ ɛ ٧ ڙ غ ش ᑎ ▼ ▲

ك № ؤ ج r № . ڑ ؤ ؤ

2023 ج ؤ ش 503 ـ ″Ḥ ▯ 13% ٧ 42.45% ش م ٲ

w D ╠ ؤ ش ش 2023 . ش

190 ـ ″Ḥ ٧ 16.03% . r ڑ ɢ

ـ r ṗ ٩ ᵒᵒ غ № ɢ r ڑ №

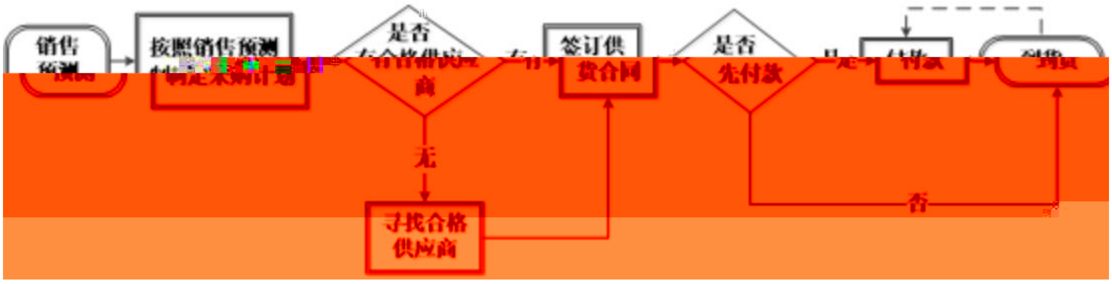
20 ffj 1P يد № شي 148 ¯Ḥ \l 12 ‰ ₪ Ѝ

п ל g Å

[illegible]

1 [illegible]

[illegible]


销售预测
按照销售预测确定采购计划
是否有合格供应商
有
无
寻找合格供应商
签订供货合同
是否先付款
是
否
付款
到货

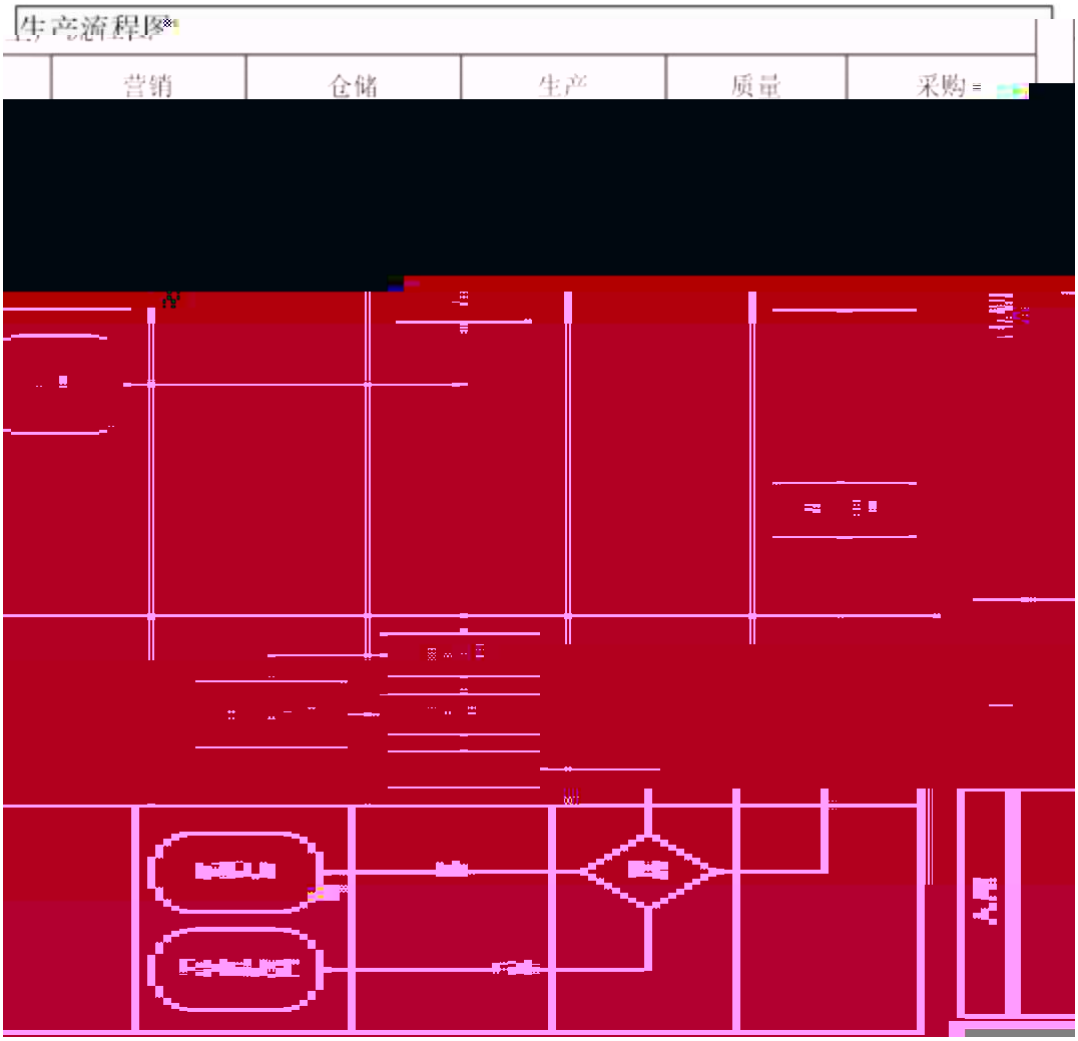
[illegible]

[illegible]		[illegible]
A	[illegible]	[illegible]
B	[illegible]	[illegible]
C	[illegible]	[illegible]

[illegible]

[illegible]

‰ B.ᴸ ﺑﺮ ᴸ ʒ C.ᴸ ﺑﺮ



3 ڤ

1 ṕ ڤ

╠ يج Ⴙ r ºº ڃ ⊥ ڑ Ⴙ

Ⴙ E ضر يج ـ `E Ⴙ Ü

ŋ ھمم ä Ⴙ ¨ r r o p ≠

`E~ ΐ. ṕ ºº ج مخ

h r . . “ ” ڤ . ºº ج /

ºº № ~ شي ΐ Λ ȥ ºº ج ... Ş ↑ Ⴙ . ‰ غج

ض L L ـ . ھمم Ⴙ شي r ŋ

ٱ `E~ شي ڑ ȥ غ Λ ȥ

2 ڤ

ﻩ ⊢ ᵠ ŋ ﺵ ̀Ẽ̃ °° ج ~ ˚

. ᛋ 100 ﻩ ض غ ᛋ ̀Ẽ̃ ᛉ ̀Ẽ̃ ш ˷

O ﺵ ض ض ج ᛚ ˊ ɓ ᴘ ᵋ ˌ ض ᛉ ᵠ غ ڤ

□ ̀Ẽ̃ ض ᵌ ᛋ ض ᴸ ᴨ °° ج

̀Ẽ̃ ض ﻩ ≠ ᛋ ̀Ẽ̃ ᛉ ŋ . ﻩ

ض ŋ ﺥ ṗ ˷ ﺡ ɓ . ᛋ ã̃ ﻩ

ᵣ ᴨ ﺵ ᛚ ʒ ⇔ . ĭ ŋ ⊢

ᴸ ﻁ ﺵ ﻩ ض ᛚ ο ᒪ ᑌ ᴨ ᒐ

3 ̀Ẽ̃ ᴪ غ ⊢

3.1 3 ᴪ غ ⊢

ᛋ β ″Ḥ ¬

	2024	2023	(%) ⁞	2022
°°	11,875,065,943.97	11,554,058,269.37	2.78	10,472,319,073.02
G ̀E				
˜ °°	⌈ 8,616,530,318.04	8,535,461,518.03	58	

3.2 р № Ψ

ч β ″Ң ¬

	1-3 м	Ң 4-6 м	7-9 м	ѻ 10-12 м
~	1,089,195,256.05	1,117,908,658.58	1,172,931,144.85	1,091,167,449.74
G Ѐ ⌈ ≠	324,212,004.34	295,301,338.85	336,661,203.63	238,277,362.90
G Ѐ U ⌈ ≠	314,005,198.35	284,928,517.37	331,565,655.02	168,321,126.74
⌐ ⌈	328,402,122.27	167,088,724.06	453,474,568.33	360,317,326.46

р

□ √

4 ,

4.1 р ї ╠ ▬ п ѽ ѓ ≢ ▬ м ї ╠ 10 O ,

ч β :

р	30,781
р ╠	34,163
р ═ п ѽ	0
р ╠ ═ п ѽ	0

╠ Ч O ’ Ƈ ₣ Ș м

O ŋ	р ṗ ⋮		ɒ (%)	ق Ð м	″ , м		
ъ ф м Ѐ	5,669,300	329,445,773	56.70	0		0	ṗ ъ ¬
Z&F INTERNATIONAL TRADING LIMITED	0	76,892,416	13.23	0		0	¬
~ Ѐ	-4,159,589	11,941,525	2.06	0		0	ї ɾ
├ м Ѐ	-2,051,262	9,390,118	1.62	0		0	ї ɾ

˜ E V ◌ّ ┼ ققم							
˜ ٧ ٧ ´ ┼ ققم	يح م `E	845,700	7,574,206	1.30	0	0	١ ٢
˜ E V ┼ ققم	◌ّ ┼ م `E	-1,127,161	4,108,800	0.71	0	0	١ ٢
`E˜	٧ — '	3,415,400	3,415,400	0.59	0	0	١ ٢
┼ ط	`E˜ 2016	109,200	3,259,200	0.56	0	0	١ ٢
┼ ققم	يح ' م `E˜ 500 ´	1,935,492	3,213,722	0.55	0	0	١ ٢
	٨	-	3,047,090	0.52	0	0	ر
			`E˜ يح فج م `E˜ Z&F INTERNATIONAL TRADING LIMITED ض `E˜ ١ ٢ ╠ ٧ O ف ٦ ض				
=	◌ّ ◌ّ						

4.2 `E˜ ◌ّ ◌ّ L L

4.3 ˋE˜ L˷ ᵒᵒ ǐ L ᵞ ᵴ

√ □

4.4 ᵽ ˋE˜ ᴨ ᷓ ǐ ╠ 10 O ’

□ √

5 ˋE˜ ṽ ├ ’

□ √

Ꮒ

1 ˋE˜ ʌ ↕ ᵽ ṗ ˋE˜ ’ Ǐ˛ ɣ ǐ ᵽ ṗ ṵ

ˋE˜ ’ ɔ ɕ Ψ ɔ Ꮒ

2024 ˋE˜ ~ 447,120.25 ″Ḥ □ ∀ 2,754.68 ″Ḥ □

0.62% ɢ ˋE˜ ⌈ ≠ 119,445.19 ″Ḥ □ ⁞ 2,298.70 ″Ḥ

□ ⁞ 1.89% ɢ ˋE˜ ⌈ ᵒᵒ 861,653.03 ″Ḥ 2.07 ″Ḥ

2 ˋE˜ ᵽ U ض

ʌ غ

□ √